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InterLinkUSA (formerly DRA) Corporate Overview Capabilities and Case Studies

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Presented by:

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Corporate History

InterLink USA was incorporated Jan. 2, 1982. The company was originally named Data Research and Applications, Inc. (DRA) and operated under that name for 30 years. The primary focus of DRA was the worldwide mission critical computing marketplace. As a partner to IBM, EMC Corporation, Stratus Technologies, and other major contributors to that industry, DRA dealt with many of the worlds major corporations and endusers. In the corporate life of DRA/InterLinkUSA, the following statements are or have been true:

You are a DRA user if you:

- Use a credit card anywhere in the world
- View a stock quote anywhere in the world
- Dial an 800 number anywhere in the United States
- Place a 911 call in many US states
- Trades stocks in the US, Canada, Greece, the United Kingdom, Turkey, or India
- Purchase lottery tickets in many US states or Ireland
- Transact international banking in Europe
- Transfer funds between the US and Europe
- Purchase retail goods in Germany, Switzerland, and Austria
- Use fleet services at any truck stop in the United States
- Become a patient at many hospitals in the United States and Canada
- Submit a 10K (EDGAR) filing of your company with the SEC
- Transact international banking in Europe
- Mail anything in the United States
- Make a cell phone call with many US cell carriers

As a provider to the COLC (Critical Online Computing) community, DRA's policy was to offer the best products available with a focus on reliability, capacity, performance, and protection from disasters. DRA offered the highest level of maintenance and customer support, while upholding the highest standards of integrity and business ethics. COLC users cannot tolerate a single second of downtime or a single item of lost data. Their businesses depend on continuous processing, total embrace of service and support, and instantaneous response online, with overnight repair or replacement of failed redundant components. This is the highest support demand in the industry, and DRA consistently met those demands with its 24 by 7 support infrastructure and depots of critical parts worldwide.

In 1984 DRA formed a strategic alliance with Stratus Computers, Inc. Sales to AC Nielsen and Company, Motorola, Bell Communications Research Laboratory, and Scientific Games soon followed. Over the years, DRA specialized in development and support of software and hardware products for critical online processing applications. DRA offered a variety of products for backups and disaster recovery, data communications, mass storage, and workstations integration.

By 1987 DRA included in its customer base one out of every ten Stratus customer sites worldwide. By 1992, that number had grown to one out of every four Stratus sites in 25 countries. Ultimately, DRA served Mission Critical Online Computing customers in 35 countries, including all states of the US, and on six continents.



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As a provider of a message queuing protocol for multi-platform COLC applications, DRA supplied the US Securities and Exchange Commission with the basic architecture for the SEC's EDGAR system for registration of US Corporations. DRA also supplied backup solutions and redundant storage facilities for the EDGAR filings database.

In 1993, DRA released a solid state disk solution for Stratus users. SWIFT (Society Worldwide for Interchange of Financial Transactions) in Brussels, Belgium, experienced an 83% increase in transaction performance immediately upon installation. Similar results were experienced by Dow Jones Telerate, Olde Securities, Deutsche Bank, Philadelphia Stock Exchange, Herzog Heine Geduld, Merrill Lynch, the Greek Stock Exchange, the Istanbul Stock Exchange, the National Stock Exchange of India, and other users. By 2000, Stratus acknowledge that it was only able to continue to win business on Wall Street due to DRA's solid state disks. In 2000, 80% of DRA's business came from Wall Street firms, either brokers and traders or quotes systems. DRA was in five of the six US Stock Exchanges and all 12 US Regional Bell Operating Companies, as well as many of their international counterparts such as British Telecom, French Telecom, Perneq (Malaysian Telecom) and others.

In 2001, in partnership with EMC and Stratus Technologies, DRA launched a new line of redundant data storage solutions called StorGate. Customers included Bank Finalba (Switzerland), Citibank Asia (and Caribbean) in Singapore, and Citibank Europe in Duesseldorf, Germany. When Citibank installed Storgates in Asia, their failover times in the event of a catastrophic disaster dropped from approximately 24 hours down to less than 5 minutes, with the bulk of the 5 minutes being outside the domain of DRA. Citibank and EMC issued Asia-wide press releases touting the success of the DRA/EMC disaster recovery solution. Citibank became DRA's biggest customer and remained so until the business line was divested to Stratus Technologies in 2012.

DRA Selected Customers:

AT&T	Electronic Fleet Systems	Martin Marietta Data Systems
BancOhio	First Bank Systems	Martin Marietta Energy Systems
Bank of America	First Boston Corporation	MCI Telecommunications
BDM International	First Interstate Bank	Mervyn's
Bell of Pennsylvania	Goldman Sachs	Miami Heart Institute
Bell Communications Research Laboratory	GTE Government Systems	Michigan Bell
British Airways	Generale de Banque	Mid-Penn Companies
Brittania Building Society	Hambrecht & Quist	Musicland Corporation
C&P of Virginia	GTECH Corporation	NASDAQ, Inc.
C&P of Maryland	Houston Dept. of Aviation	New Jersey Bell Telephone
Community Health Computing	Hughes Aircraft	Nomura International
Chicago Board Options Exchange	Industrial Bank of Japan	NYNEX
Citicorp	Illinois Bell Telephone	Ohio Bell Telephone
Communication Machinery Corp.	Indiana Bell Telephone	Pacific Bell Telephone
Colonial Pipeline	Intercontinental Hotels	Philadelphia Stock Exchange
Congoleum Corp.	ITI Corporation	Pittsburgh National Bank
Deutsche Olivetti	James Capel and Company	Publix Supermarkets
Dallas/Fort Worth Airport	Kleinwort-Benson	QVC Network
Electronic Data Systems	Knight O'Connor & Associates	Salomon Brothers, Intl.
	Level II	Shands Hospital
	Lloyds Bank	
	Louisiana Lottery	

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Mergers and Acquisitions

In 1993, DRA acquired all the assets of Continuous Solutions, Inc. of Atlanta, Georgia.

All products, customer relationships, and services of the company were merged profitably into DRA with no loss of customer base.

In 1996, DRA acquired all the assets of Developers Edge, Inc. of Shrewsbury, New Jersey.

All products, customer relationships, and services of the company were merged profitably into DRA with no loss of customer base.

Branch Offices

DRA successfully managed branch offices in:

- Atlanta, Georgia (1983-84, 1993-96)
- Paramus, New Jersey
- Shrewsbury, New Jersey
- London, England
- Verona, Italy
- Frankfurt, Germany
- Montreal, Canada

In April, 2012, after 28 years in the Stratus marketplace, Stratus Technologies purchased all Status-related business of DRA. This included all intellectual property, all customer accounts, all inventory, and all of DRA's Stratus related infrastructure. After a 6 month transition period, DRA released selected DRA employees to work for Stratus Technologies and DRA ceased operations in the Critical Online Computing or Mission Critical Computing marketplace. DRA was free to focus on its burgeoning Emergency Collaboration market. Consistent with its new line of business, DRA's name was changed to InterLinkUSA, effective July 1, 2012.

InterLinkUSA

Commencing in 2012, InterLinkUSA became solely dedicated to the online Emergency Collaboration marketplace. The corporation immediately established its reputation for quality products with high reliability, high quality, global logistics, and full support. Customers soon included:

In Tennessee:

- DoE's Oak Ridge National Laboratory
- The Cities of Morristown and Newport, Police and Fire
- Knox County Sheriff's Office
- Knox County Schools
- University of Tennessee Police

In Michigan:

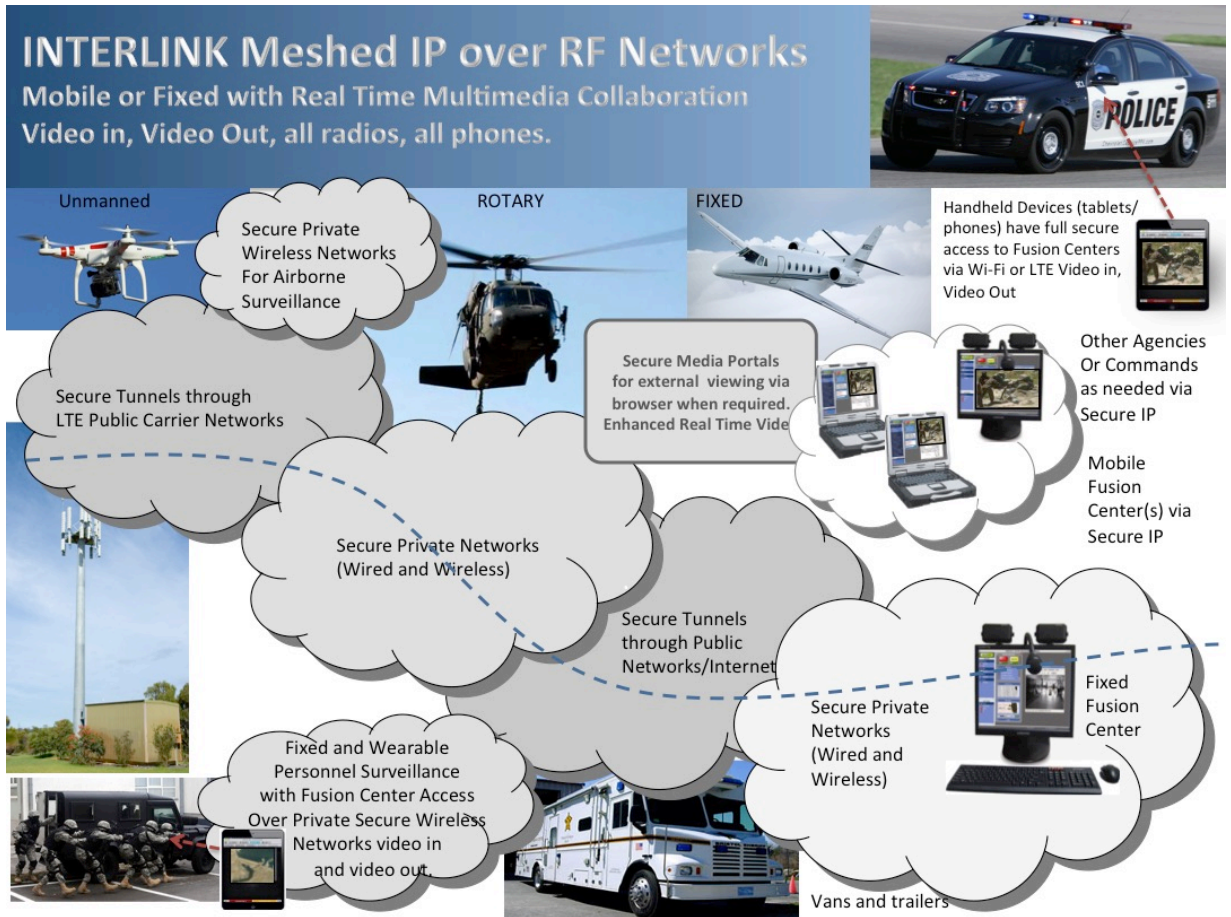
- Wayne County Airport Authority
- Wayne County Office of Homeland Security and Emergency Management
- Detroit Dept. of Homeland Security and Emergency Management
- Chippewa County Emergency Management
- Monroe County Emergency Management
- Macomb County Emergency Management



In Canada:

- Essex County Emergency Management
- City of Windsor Fire and Police
- Town of LaSalle Emergency Management
- Sault Area Hospital Central Communication Center.

InterLinkUSA uses selected products, fully qualified for public safety and military users worldwide. Its solutions provide a measure of functionality, security, and ease of use unequalled in the emergency collaboration marketplace. Solutions include the InterLink IP Mesh Radios and the Mutualink Emergency Collaboration platform.



Global InterLink Corporation

InterLinkUSA recognized that its solutions for emergency collaboration were not limited to the United States. In order to more effectively address the worldwide potential of its product lines, InterLinkUSA chose to incorporate a new company dedicated to international sales of emergency collaboration technologies. In order to strengthen it's international infrastructure, the new corporate entity, Global InterLink Corporation reached out to its former partner in the Middle East, who became a founding partner of the new corporation. Global InterLink then began forming partnerships/distributorships with former partners from the Mission Critical Computing marketplace. Distributorships were thereby quickly established in Latin America, Canada, Europe, the Middle East, and Africa. Similar partnerships in Asia and Australia are currently being contemplated. In addition to the InterLinkUSA accounts mentioned above, Global InterLink Corporation has already won customers in Canada, Argentina, the UK, and the Middle East.